



Workshop Name	<b>o9 IBP Functional Training</b>
Intended Audience	Functional Leads, Solution Architects, Technical Architects, Business Analysts
Pre-requisites	Basic Understanding of Demand and Supply Reference Model.
Duration	2 days (10 AM to 4 PM CET)
Training Format	E-Learning and Instructor-Led Training

### **Workshop Description:**

This workshop is designed to be a functional, hands-on training, and it provides an overview and insights into core functionalities required for implementing a decision management solution using the powerful o9 Platform.

### **Instructor Led Workshop:**

An o9 Team member will deliver the session in person at the o9/Customer offices or virtually using online meeting software. This course is designed to be a workshop with a mix of concepts, hands-on, and group-based activities to reinforce learning. At the end of the workshop, you should be able to answer the following:

- Core Collaboration functionalities and capabilities
- Understand building block concepts
- Understand the high level of the Demand Planning process using the o9 tool
- Understand the high level of the Supply Planning process using the o9 tool
- Understand the high level of the IBP process using the o9 tool

## Agenda

Day	Description
<p><b>Day 1</b></p>	<p><b>Session 1 - 10:00 AM to 12:45 PM</b></p> <ul style="list-style-type: none"> <li>• Welcome &amp; Introductions</li> <li>• Introduction to Platform</li> <li>• o9's Key Differentiators and Customer Success story</li> <li>• Overview of o9 Core Building Blocks</li> <li>• Decision Maps and Frequency</li> <li>• Web Interface Navigation Hands-on</li> </ul> <p><b>Session 2 - 1:45 PM to 4:00 PM</b></p> <ul style="list-style-type: none"> <li>• Introduction to Demand Planning with o9</li> <li>• Demand Planner Day-in-the-Life</li> <li>• L1-L2 Processes Overview</li> <li>• Demand Planning Hands-on Exercises               <ul style="list-style-type: none"> <li>a. Post-Game Analysis Exercise</li> <li>b. Review System generated Outlier.</li> <li>c. Review Stat Forecast Best Fit Forecasting Model Exercise</li> <li>d. Adjust and Finalize the Consensus Forecast</li> </ul> </li> </ul>
<p><b>Day 2</b></p>	<p><b>Session 3 - 10:00 AM to 12:45 PM</b></p> <ul style="list-style-type: none"> <li>• Advanced Topics               <ul style="list-style-type: none"> <li>◦ Overview of NPI</li> </ul> </li> <li>• SP Overview Building Blocks</li> <li>• Supply Planning Day in the life</li> <li>• L1-L2 Processes Overview</li> <li>• Supply Master Planning Hands-on Exercises               <ul style="list-style-type: none"> <li>a. DP-SP Handshake</li> <li>b. Cost &amp; Revenue – Financials Comparison Exercise</li> <li>c. Review Manufacturing Network and Capacity</li> <li>d. Review Demand Netting, Demand Prioritization, Shelf-life Parameters</li> <li>e. Review Demand Supportability</li> <li>f. How to resolve Material and Capacity Constraints</li> </ul> </li> </ul> <p><b>Session 4 - 1:45 PM to 4:00 PM</b></p> <ul style="list-style-type: none"> <li>• Deployment Planning and SC Simulation Planning Workflow</li> <li>• Deployment Planning and SC Simulation Planning Hands-on Exercises               <ul style="list-style-type: none"> <li>a. Review Demand Supportability</li> <li>b. STO Approval workflow</li> <li>c. Truck load Builder</li> <li>d. Review Material Requirement Planning</li> </ul> </li> <li>• Integrated Business Planning (IBP) Overview               <ul style="list-style-type: none"> <li>◦ IBP Process Review</li> </ul> </li> <li>• IBP DMR Overview               <ul style="list-style-type: none"> <li>◦ Workspaces                   <ul style="list-style-type: none"> <li>▪ Dashboard Units and Rev</li> <li>▪ Simplified Units - view</li> </ul> </li> <li>◦ Data Aggregation</li> </ul> </li> <li>• Online Meetings using o9 platform.</li> <li>• Course Wrap Up</li> <li>• Q&amp;A</li> </ul>